



REAL ESTATE
CONSULTING

Professional Profile



Todd A. Olson

Principal

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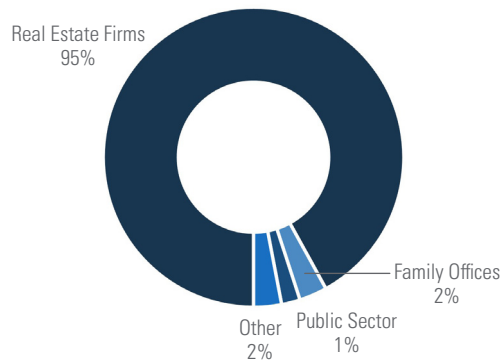
PARTIAL CLIENTS LIST

- Admiral Capital Group
- Adtalem Global Education
- Alberta Investment Management Corp.
- Amazon
- Amerigroup
- Arizona State University Foundation
- Dark Horse Aviation
- Marathon Petroleum Company
- Montclair Venures
- Pacific Gas & Electric
- RED Development
- Ruth's Chris Steak House
- Thorp Purdy Jewett Urness & Wilkinson, PC
- Weston Entertainment
- Weston Ranch Foundation

Based in San Antonio, Texas, Todd has a broad and diverse background with over 30 years working in the commercial real estate industry managing multiple product types in major markets throughout the United States. He has a history of successes by focusing on thorough analysis, market data, creative solutions and developing meaningful relationships. His skill set has served him well working through key assignments in expert testimony, project management, lease vs. purchase vs. development work, deal sourcing from underwriting to purchase agreement negotiation, financing debt, and accounting ASC 842 support.

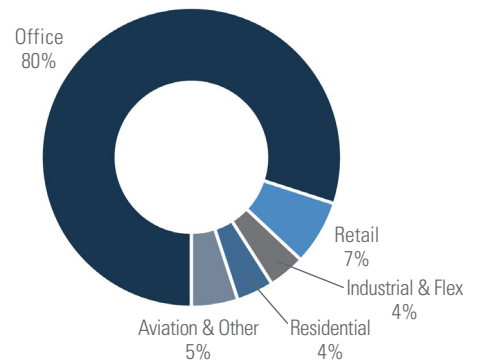
Prior to joining NBS Real Estate Consulting, Todd spent his career working for both the public and the private sector. For the public, he managed City of San Antonio assets with an emphasis on historical structures and at VIA Metropolitan Transit, he led transit-oriented developments for the agency. In the private sector, he managed institutional class assets for Hines and USAA Real Estate Company. In addition to significant acquisitions and dispositions, he has asset-managed 33 real estate projects representing over 10 million square feet and executed 300+ lease transactions representing over 2.4 million square feet.

Product by Client



52M+
Square Feet

Product by Type



100+
Distinct Assets

5,000+
Acres of Land

EDUCATION

- M.S. - Texas A&M University- Corpus Christi
- B.B.A. - Accounting & Finance- Lamar University

CERTIFICATIONS / LICENSES / DESIGNATIONS

- Certified Commercial Investment Member- CCIM Institute
- Real Property Administrator - Building Owners and Managers Institute International
- Texas Real Estate Sales Agent License

COMMUNITY SERVICE & MEMBERSHIPS

- Last Chance Ministries / Hope for the Westside